

SUPPLIER REGISTRATION PROCESS

OPPORTUNITIES FOR BECOMING A TVA SUPPLIER

The Tennessee Valley Authority is a federal corporation and the nation's largest public power provider. TVA recognizes and promotes the outstanding contributions made by Valley businesses to the economic health of communities throughout the Tennessee Valley region. TVA purchases over \$2 billion in goods and services each year--everything from the installation of complex engineered equipment to office supplies. Growing a value-added diverse supplier base in the Tennessee region encourages job creation, enables purchasing power, and builds stakeholder equity. TVA strives to maintain diversity in its supplier base. TVA is committed to providing opportunities to qualified small, minority-owned, woman-owned suppliers and Tennessee Valley businesses. TVA may also assist these suppliers in qualifying for contract opportunities by promoting joint ventures, partnerships, and subcontracting relationships.

TVA seeks suppliers with demonstrated experience that can provide cost-competitive products or services and meet TVA's unique requirements. The ability to service the entire TVA utility footprint is preferred to help control costs. For the smaller suppliers, TVA takes an active role in the growth and long-term success of these suppliers through mentoring relationships, coaching, business match-making, referrals to external partners/customers, tradeshow and other outreach activities.

HOW TVA CHOOSES SUPPLIERS

TVA uses a competitive process that considers all significant factors in achieving the lowest cost and best value. TVA selects suppliers that can provide a competitive edge. Some of the factors it considers in making contract awards are:

- Price
- Depth and breadth of inventory
- Just-in-time delivery capability
- Technical knowledge and expertise
- Experience
- Customer satisfaction
- Safety record
- Financial stability
- Innovative ideas that result in lower total ownership costs

As necessary for efficient and effective operation, TVA selects suppliers with demonstrated experience, qualifications, and products or services that meet TVA's requirements. TVA establishes strategic alliances with suppliers that are designed to leverage the strengths of individual companies to achieve ongoing benefits to each party.

THE REGISTRATION PROCESS

If you are interested in becoming a TVA supplier, simply complete our Supplier Registration form. When you register, your company is added to our Supplier Database. The database is used to identify potential suppliers who may be invited to participate in TVA's sourcing process. To become a TVA supplier, you must:

- Complete the Supplier Registration Form and email the completed form and any brochures or marketing materials to vendor2@tva.gov.
- Go to website <http://supplier.tva.gov> to obtain a copy of the registration form
- Your application and promotional materials will be entered in our supplier database
- When a sourcing opportunity is initiated that your company could potentially fit, your supplier application will be given consideration for the current and/or future opportunity
- You will be contacted should an opportunity arise in which your services match TVA needs

You may wish to follow-up occasionally to find out about upcoming opportunities, or to let us know if you have additional products or services to offer. Go to website <http://supplier.tva.gov> to obtain updated copies of TVA's anticipated contract opportunities and a list of TVA Supplier Partners that may offer subcontracting opportunities.